

ABOUT OUR COMPANY

Quantum Gas & Power Services (Quantum) is an organization that provides its clients with objective, unbiased and customer specific energy services in the US and Canada.

Quantum's staff is uniquely qualified to handle its clients' needs involving day-to-day operations and information exchange in both the natural gas and electricity markets.

Quantum's success is predicated on providing cost effective, timely and relevant information combined with the highest level of service and integrity.

Quantum formulates strategies to facilitate change, which clarifies the client objectives and helps to achieve their goals. Quantum provides a quantitative measurement of change based upon analysis integrity and special expertise.

Quantum's goal is to reach a level of confidence, trust and understanding between us and our clients, allowing our clients to focus on their core business secure in the knowledge that our firm is working in their best interests.

Quantum's staff is dedicated to its clients and recognizes that the success of its clients determines the success of Quantum.



Gas & Power Services, Ltd.

www.quantumgas.com

WHAT WE DO

Quantum delivers centralized monitoring and management of business transactions, which allow our clients to align their system resources with their business goals.

Quantum identifies problems on a real-time basis and resolves them before they affect the business service. This allows our clients to realize minimum downtime by reducing resolution time.

Quantum provides a concise, single management view of energy applications, databases and operating systems as well as diagnosis methodologies and corrective actions that ensure the continuity of business services.

Quantum provides web-accessible, reliable monitoring and application management tools that offer our clients the potential of greater value for their energy investment. These web-accessible tools are available 24/7.

Quantum clients consider energy critical to their bottom-line, so it makes sense to utilize the Quantum management solution and maintain peak performance.

Quantum, through a seamless integration between us and our clients' energy environment, allows our clients to maximize the value of their energy management solution while reducing management costs and achieving a faster return on their investment.



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THE ROLE OF AN ENERGY MANAGER

(WHY DO I NEED ONE?)

- ▶ The Energy Manager's goal is to build a mutually beneficial, long-term relationship. The true Energy Manager **is not** a "sign and go, see you again this time next year to renew your contract" organization. While suppliers work to make a sale, Aggregators work to make a commission, the Energy Managers work to build a relationship.
- ▶ The Energy Manager is a fee based organization whose job is to ensure objectivity, price transparency, efficient operational services and "in the market" expertise with no hidden agendas.
- ▶ The Energy Manager Concentrates on procurement and operational issues; the rules and regulations of utilities in a continually changing deregulated marketplace and knows the market and the "players," all for the benefit of the Client.
- ▶ The Energy Manager, through services it provides to both Clients and Suppliers is able to achieve pricing structures closer to wholesale vs. retail price, ensuring additional savings for its Clients.
- ▶ The Energy Manager becomes an extension of the Client's staff by:
 - ▶▶ "Pre-approving" and "pre-qualifying" suppliers and supply contracts.
 - ▶▶ Developing a "short list" of value-added suppliers for specific Client usage profiles.
 - ▶▶ Minimizing time spent searching for a supplier, developing an RFP, negotiating contract terms, overseeing Supplier performance, etc.
 - ▶▶ Verification and approval of all bills prior to Client payments, thereby avoiding over/under billings and unnecessary reconciliations.
 - ▶▶ Internet (web) based reporting accessible from any computer in the world.
 - ▶▶ In the market daily and when called upon, can provide up-to-date and timely responses—this is our business!
 - ▶▶ Provide savings statements and continuously monitors market for additional savings opportunities (new service offerings, forward market movements, etc.)
- ▶ Another benefit the Energy Manager provides its Clients is by assisting Suppliers to become more efficient and effective by:
 - ▶▶ Utilizing Supplier provided, specific templates to put raw data into a usable form to enhance turnaround time.
 - ▶▶ Reduces Supplier and Client interface and negotiation time by minimizing time spent "educating" the Client.
 - ▶▶ Frees up Supplier time to concentrate on sales.
 - ▶▶ Acts as an indirect sales channel for Suppliers.
 - ▶▶ Provides objective feedback to Supplier(s) enabling Supplier to maintain competitiveness
 - ▶▶ Allows Suppliers to confidently access new markets.



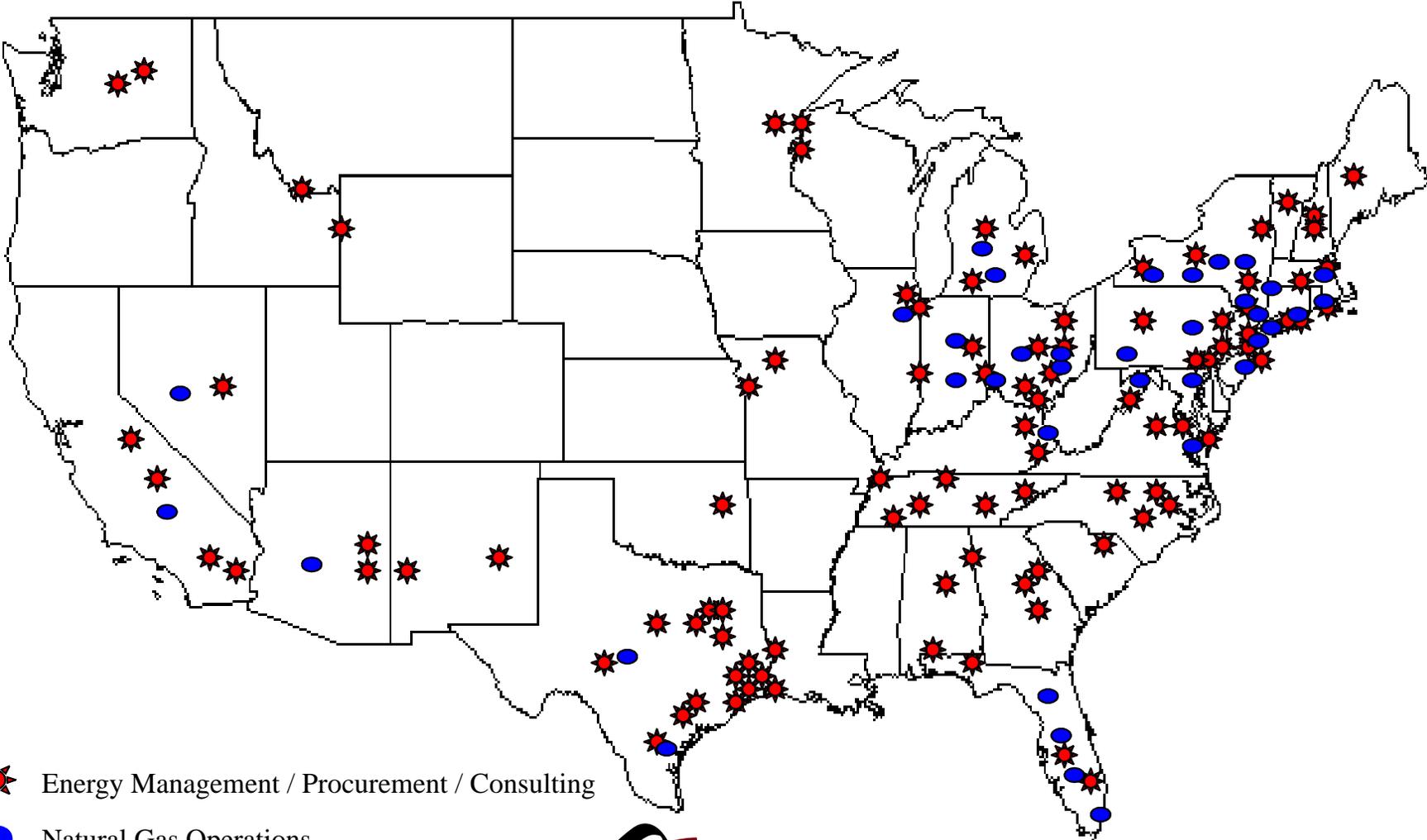
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Confidential and Proprietary Information

Dissemination in whole or in part to any other organization shall not be made without prior written consent from Quantum Gas & Power Services, Ltd.

QUANTUM - OUR CLIENTS



-  Energy Management / Procurement / Consulting
-  Natural Gas Operations



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